Since 1958
Cannizzaro Real Estate
www.vthomesonline.com

Comparison Checklist

Before you buy, decide what type of real estate agent will best serve your needs. As a buyer you have a choice: You can work with agents who represent the seller or agents who represent you.

Traditional listing and selling agents represent the seller. This means they must negotiate in favor of the seller and put the seller's interest first.

Buyer agents are advocates of the buyer. Only a Buyer's agent can legally negotiate in favor of the buyer and put the buyer's interest first.

A Seller's agent works WITH YOU and provides information (customer level services).

A Buyer's agent works FOR YOU and provides both information and advocacy (client level services).

Services and Duties Provided	Seller's Agent	Buyer's Agent
Arrange Property Showings	x	x
Assist With Financing	x	x
Provide Accurate Information	x	x
Explain Forms And Agreements	x	x
Monitor Closing	x	x
Prepare A Property Value Study		x
Keep Your Bargaining And Financial Position Confidential		x
Promote And Protect Your Best Interest And Advise You		x
Negotiate The Best Price And Terms For You.		x
Point Out Reasons Not To Buy		x
Pass On Information That May Enhance Your Bargaining Position		x
Assist In Writing The Offer With Your Best Interest In Mind		x
Exposure To Entire Market Both Listed And Unlisted Properties		x
Provide Anonymity If Needed		x
Research The Seller And Property		x

Contact us for a free consultaion

950 Shelburne Road
South Burlington
802-862-9700